

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,915	\$1,801	38.0	\$99,341	\$93,627	1,970
First line .....	1,833	1,657	39.6	94,980	86,434	2,050
Second line .....	2,697	1,869	41.0	140,248	97,186	2,133
Third line .....	4,137	4,510	40.0	215,117	234,537	2,083
General and operations managers						
First line .....	1,819	1,791	40.7	94,583	93,124	2,118
Marketing managers						
First line .....	2,096	1,909	37.5	108,968	99,276	1,952
Sales managers						
First line .....	1,584	1,366	42.3	82,362	71,051	2,199
Administrative services managers						
First line .....	1,378	1,451	39.0	71,669	75,427	2,029
Computer and information systems managers						
First line .....	2,769	2,602	39.9	143,970	135,300	2,073
Financial managers						
Team leader .....	1,767	1,538	38.2	91,909	80,000	1,989
First line .....	2,151	1,940	39.7	110,149	101,535	2,031
Second line .....	2,255	2,208	39.2	117,274	114,806	2,041
Industrial production managers						
Second line .....	1,543	1,636	42.1	80,241	85,072	2,192
Purchasing managers						
First line .....	2,398	2,262	39.9	124,707	117,599	2,074
Transportation, storage, and distribution managers						
First line .....	1,743	1,606	40.0	90,644	83,537	2,080
Education administrators, elementary and secondary school						
First line .....	2,178	2,052	39.2	109,469	106,163	1,969
Education administrators, postsecondary						
First line .....	1,966	2,005	38.9	102,216	104,283	2,022
Food service managers						
First line .....	1,631	1,364	42.0	84,813	70,949	2,185
Medical and health services managers						
Team leader .....	1,405	998	34.4	73,075	51,913	1,791
First line .....	1,843	1,902	37.9	95,858	98,906	1,970
Second line .....	1,360	1,308	43.5	70,705	67,995	2,260

See footnotes at end of table.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Social and community service managers						
First line .....	\$909	\$935	37.3	\$47,249	\$48,629	1,939
Second line .....	1,543	1,652	40.1	80,263	85,890	2,086

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are based on the straight-time annual wages or salaries

paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.